NEHRU MEMORIAL COLLEGE

(AUTONOMOUS)

NATIONALLY ACCREDITED WITH "A" GRADE BY NAAC

PUTHANAMPATTI, TRICHY – 621007



Business Administration

1.1.1 Curricula developed and implemented have relevance to the local, national, regional and global developmental needs

Name of the Programme	Course code	Title of Course	Need	Description
B.B.A.	19B101	Principles of Accounting	National	It gives the students broad underlying concepts which guide accountants when preparing financial statements.
B.B.A.	19B102	Principles of Management	Global	It explains the principles of management that will help the students excel as a manager in any organization.
B.B.A.	19B103A	Managerial Economics	Global	It presents the amalgamation of economic theory with business practices so as to ease decision-making
B.B.A.	19B204	Marketing Management	National	The course makes the students competent in marketing are and to work in any organization at national level
B.B.A.	19B205	Business Mathematics & Statistics	National	The course provides the tools one needs to study and manage essential records of business
B.B.A.	19B206A	Business Environment	Global	The course explains factors and forces that affect a firm's ability to build and maintain successful relationships in internal and external environment
B.B.A.	19XB21A	Banking Theory Law and Practice	National	The course details about the practices followed by banks in India
B.B.A.	19XB21B	E-Commerce	Global	It makes the students learn e-methods of doing business
B.B.A.	19B307	Business Communicatio n	National	It prepares the students in training themselves to communicate effectively inside and outside the organization

~~~

| B.B.A. | 19B308  | Cost<br>Accounting                     | National | The course describes<br>systematic set of<br>procedures for recording<br>and measuring of the cost<br>of manufacturing of a<br>concern                     |
|--------|---------|----------------------------------------|----------|------------------------------------------------------------------------------------------------------------------------------------------------------------|
| B.B.A. | 19B309A | Business<br>Legislation                | National | The course gives details<br>about laws that govern<br>the dealings between<br>people and commercial<br>matters.                                            |
| B.B.A. | 19XB32A | Personality<br>Development             | Global   | The course helps the<br>students to understand<br>themselves and develop in<br>such a way they can shine<br>as a good personality in<br>working place      |
| B.B.A. | 19XB32B | Soft skills for<br>Managers            | Global   | The course deals with<br>personality traits,<br>attitudes, habits, and<br>behaviors needed for an<br>employee in an<br>organization                        |
| B.B.A. | 19B410  | Computer<br>Application in<br>Business | Global   | The course explains how<br>an information system<br>can be useful in decision-<br>making, coordinating of a<br>multi-national<br>organization's activities |
| B.B.A. | 19B411  | Retail<br>Management                   | Local    | The course details about<br>the methods and range of<br>activities a retailer can do<br>to create awareness about<br>his/her products or<br>services       |
| B.B.A. | 19B412A | Operations<br>Research                 | National | It explains about the<br>methods in application of<br>advanced analytical<br>methods to help make<br>better decisions in a<br>business platform            |
| B.B.A. | 19B413A | Organizational<br>Behavior             | National | The course presents the<br>students with important<br>concepts of organizational<br>behavior which a manager<br>should know and practice                   |

\*\*\*

| B.B.A. | 19B4NA  | Banking                                 | National | The course details about<br>the practices followed by<br>banks in India                                                                            |
|--------|---------|-----------------------------------------|----------|----------------------------------------------------------------------------------------------------------------------------------------------------|
| B.B.A. | 19B4NB  | Human<br>Resource<br>Development        | National | It explains details about<br>how development of<br>human resource in an<br>organization can be<br>undertaken                                       |
| B.B.A. | 19B514  | Human<br>Resource<br>Management         | National | The course supplies<br>knowledge to students<br>how human resources can<br>be effectively managed in<br>an organization                            |
| B.B.A. | 19B515  | Production &<br>Operation<br>Management | Global   | The course elaborates all<br>those activities concerned<br>with production and<br>process requirements of<br>an organization                       |
| B.B.A. | 19B516  | Management<br>Accounting                | National | The course gives methods<br>of preparing reports about<br>business operations that<br>help managers make<br>short-term and long-term<br>decisions. |
| B.B.A. | 19B517  | International<br>Business               | Global   | The course engrosses<br>cross-border transactions<br>of goods and services<br>between two or more<br>nations.                                      |
| B.B.A. | 19B518A | Advertising and<br>Sales<br>Promotion   | Global   | It makes the students<br>think about various<br>methods for advertising<br>and promoting sales of a<br>product/service                             |
| B.B.A. | 19B518B | Total Quality<br>Management             | Global   | it helps the students<br>making a formalized<br>system for achieving<br>quality policies and<br>objectives                                         |
| B.B.A. | 19B621  | Entrepreneursh<br>ip Development        | Local    | The course encourages<br>students to know about<br>various business<br>opportunities in and<br>around their area                                   |

**~~** 

 

| B.B.A. | 19B5NB  | Organizational<br>Behavior and<br>Psychology | Global   | The course presents the<br>students with important<br>concepts of organizational<br>behavior which a manager<br>should know and practice             |
|--------|---------|----------------------------------------------|----------|------------------------------------------------------------------------------------------------------------------------------------------------------|
| B.B.A. | 19B619  | Taxation for<br>Managers                     | National | It explicates taxes that<br>businesses must pay as a<br>normal part of business<br>operations to its country                                         |
| B.B.A. | 19B620  | Financial<br>Management                      | National | It elucidates applying<br>management principles to<br>the financial assets of an<br>organization                                                     |
| B.B.A. | 19B621  | Entrepreneurial<br>Development               | Local    | The course encourages<br>students to develop<br>themselves in<br>entrepreneurial path                                                                |
| B.B.A. | 19B622  | Strategic<br>Management                      | Global   | It explains the ways to<br>explore internal and<br>external environment in<br>business                                                               |
| B.B.A. | 19B623B | Investment<br>Management                     | National | It gives details on how<br>investment can be<br>managed effectively<br>through various<br>investment schemes<br>available in India                   |
| B.B.A. | 19B623A | Export<br>Management                         | Global   | It educates how students can do overseas business                                                                                                    |
| B.B.A. | 19B624A | Industrial<br>Relation                       | Global   | It emphasizes the<br>relationship between<br>employees and employer<br>within the organization                                                       |
| B.B.A. | 19B624B | Logistics and<br>Supply Chain<br>Management  | Global   | Supply Chain<br>Management (SCM)<br>solutions can help drive<br>innovation and turn<br>traditional supply chains<br>into integrated value<br>chains. |

**~~** 

✓
✓